



World-class meeting, conference and event management since 1994



## Your Partner for Strategic Meeting and Event Management

The Fain Group is a world-class meeting and event management company, facilitating corporate, government, professional association and not-for-profit meetings and events since 1994. Our seasoned team of professionals delivers global meeting and event management solutions from concept to completion.

Our founder and principal is Leslie Fain, a hands-on leader committed to excellence in every facet of her business. A respected meeting professional and entrepreneur, Ms. Fain has a deep understanding of meeting and event management, and is a leader in applying new technologies to the meetings enterprise.

Certified as a Woman-Owned Small Business through the Women's Business Enterprise National Council, The Fain Group manages conferences, meetings and events of every size and complexity, deftly aligning our services to your objectives. We offer the agility of a boutique firm with the depth and scale of resources found in major agencies.

### Our Services

The Fain Group offers a comprehensive portfolio of meeting and event management services, including:

- **Meeting Management** – From pre-planning to on-site management to closeout, we are experts at the logistics of effective meetings, including site selection, contract negotiation, vendor interface, registration, speaker management, housing, transportation and financial management.
- **Special Events** – Knowing the success of any event comes from transforming your vision into a memorable experience, we are expert at finding unique venues to create unforgettable experiences, always guided by your goals and objectives.
- **Meeting Technology Solutions** – A recognized leader in employing the latest meeting technologies, we design and develop Web and digital solutions for your marketing, registration, secure payment processing, and housing needs.
- **Exhibit Hall & Sponsorship** – Skilled at developing exhibition and sponsorship packages, pricing strategies, prospect databases and exhibitor's manuals, we assist you in reaching your financial goals and exceeding expectations.
- **Marketing & Event Collateral** – Applying our knowledge of strategic marketing, we help you reach your audience, boost attendance and streamline operations with effective communications materials and collateral.

### What Our Clients Say

"Leslie Fain and her team have distinguished themselves as premier meeting professionals. Their competence, passion for excellence and ethics are exemplary and I wouldn't hesitate to use the Fain Group's services again."

— Robert J. O'Neill, Jr.,  
Executive Director, International  
City/County/Management Association

"The Fain Group was consistently successful in selling out the exhibit hall. Additionally, they were successful in attracting conference sponsors and supporters. I recommend The Fain Group highly. The firm is professional, qualified, and committed to delivering top-notch communications and management services."

— Mary Hamilton,  
former Executive Director of the  
American Society for Public  
Administration